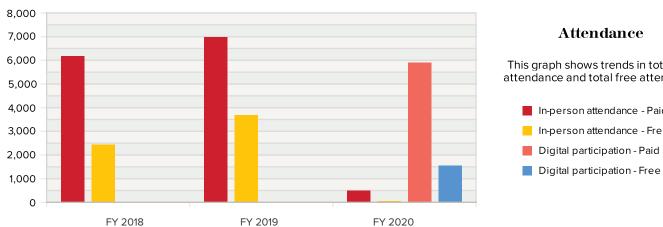
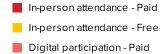


#### **Program Activity Trend Report**

Attendance					
	EV 2010	EV 2010	0/ Change	EV 2020	0/ Change
	FY 2018	FY 2019	% Change	FY 2020	% Change
Total attendance					
Paid	6,171	6,981	13%	6,392	-8%
Free	2,437	3,691	51%	1,612	-56%
Total	8,608	10,672	24%	8,004	-25%
In-person attendance					
Paid	6,171	6,981	13%	495	-93%
Free	2,437	3,691	51%	50	-99%
Total	8,608	10,672	24%	545	-95%
Digital attendance					
Paid	0	0	n/a	5,897	n/a
Free	0	0	n/a	1,562	n/a
Total	0	0	n/a	7,459	n/a
In-person attendees 18 and under	3,489	666	-81%		-100%
Programs in schools	FY 2018	FY 2019	% Change	FY 2020	% Change
Children served in schools	0	711	n/a		-100%
Hours of instruction	0	64	n/a		-100%



This graph shows trends in total paid attendance and total free attendance.







### Program Activity Trend Report

Memberships & Subscriptions						
Membership						
	FY 2018		FY 2019	% Change	FY 2020	% Change
Membership fees individuals	\$0		\$0	n/a		n/a
Membership fees organizations	\$0		\$0	n/a		n/a
	FY 2	2018	FY 2019		FY 2020	
	# Members	Renewal Rate	# Members	Renewal Rate	# Members	Renewal Rate
Members individuals	0	0%	0	0%		
Members organizations	0	0%	0	0%		
	EV:	2018	EV	2019	EV ·	2020
	Low	High	Low	High	Low	High
Individual membership package prices	\$0		\$0		2000	riigii
Individual membership ticket/admission prices	\$0		\$0			
Organization membership package prices	\$0	\$0	\$0	\$0		
Organization membership ticket/admission prices	\$0	\$0	\$0	\$0		
Subscriptions						
	FY 2018		FY 2019	% Change	FY 2020	% Change
Subscription revenue	\$0		\$0	n/a		n/a
	FY 2	2018	FY:	2019	FY 2	2020
	# Subscribers	Renewal Rate	# Subscribers	Renewal Rate	# Subscribers	Renewal Rate
Subscribers	0	0%	0	0%		
		2018		2019		2020
	Low	High	Low	High	Low	High
Subscription package prices	\$0		\$0			
Subscription ticket/admission prices	\$0	\$0	\$0	\$0		



#### **Program Activity Trend Report**

## **Program Activity**

In-person activity	FY 2	<sup>'</sup> 2018 FY 2019		019	FY 2	020
	Distinct offerings	# of times offered	Distinct offerings	# of times offered	Distinct offerings	# of times offered
Productions (self-produced)	3	16	4	15	1	1
Productions (presented)	0	0	0	0		
Classes/assemblies/other programs in schools	0	0	3	3		
Classes/workshops (outside of schools)	9	25	10	175	2	15
Field trips/school visits	0	0	0	0		
Guided tours	0	0	0	0		
Lectures	2	2	2	6		
Permanent exhibitions	0		0			
Temporary exhibitions	0		0			
Traveling exhibitions (hosted)	0		0			
Films screened	0	0	0	0		
Festivals/conferences	0	0	0	0	0	
Readings/workshops (developing works)	4	4	0	0		
Community programs (not included above)	0	0	0	0		
Additional programs not listed above	0	0	0	0	0	0

NOTE: Data entered prior to 2021 combines information about physical and digital programs. It has been included in the physical program lines.



**Program Activity Trend Report** 

### **Program Activity**

Digital activity		FY 2018			FY 2019			FY 2020	
	Distinct offerings	# times digitally offered	On- demand	Distinct offerings	# times digitally offered	On- demand	Distinct offerings	# times digitally offered	On- demand
Productions (self-produced)	0	0	0	0	0	0	2	2	2
Productions (presented)	0	0	0	0	0	0			
Classes/assemblies/other programs in schools	0	0	0	0	0	0			
Classes/workshops (outside of schools)	0	0	0	0	0	0	9	200	
Field trips/school visits	0	0	0	0	0	0			
Guided tours	0	0	0	0	0	0			
Lectures	0	0	0	0	0	0			
Permanent exhibitions			0			0			
Temporary exhibitions			0			0			
Traveling exhibitions (hosted)			0			0			
Films screened	0	0	0	0	0	0			
Broadcast productions	0	0	0	0	0	0			
Festivals/conferences	0	0	0	0	0	0			
Readings/workshops (developing works)	0	0	0	0	0	0			
Community programs (not included above)	0	0	0	0	0	0			
Additional programs not listed above	0	0	0	0	0	0			

NOTE: Data entered prior to 2021 combines information about physical and digital programs. It has been included in the physical program lines.

Digital activity financials	FY 20	FY 2018		2019	FY 2020		
		Associated with digital program delivery	Total	Associated with digital program delivery	Total	Associated with digital program delivery	
Earned revenue	\$137,029	\$0	\$166,124	\$0	\$105,757		
Contributed revenue	\$162,939	\$0	\$119,674	\$0	\$137,281		
Operating expense	\$290,273	\$0	\$250,817	\$0	\$211,307		



#### Program Activity Trend Report

Program Activity				
	FY 2018	FY 2019	% Change	FY 2020 % Change
Fiscally sponsored projects	0	0	n/a	n/a
Amount distributed to fiscally sponsored projects	\$0	\$0	n/a	n/a
Residencies	15	13	-13%	2 -85%
Scholarships awarded	0	0	n/a	n/a
Amount awarded in scholarships	\$0	\$0	n/a	n/a
Other grants awarded	0	0	n/a	n/a
Amount awarded in grants	\$0	\$0	n/a	n/a
Public art installations	0	0	n/a	n/a
Works commissioned	0	0	n/a	n/a
Films produced	0	0	n/a	n/a
World premieres	0	0	n/a	n/a
National premieres	1	3	200%	-100%
Local/regional premieres	0	0	n/a	n/a
Published works (physical)	0	0	n/a	n/a
Published works (digital)	0	0	n/a	n/a
Private lessons (in-person)	27	0	-100%	n/a
Private lessons (digital)	0	0	n/a	n/a
Competitions	0	0	n/a	n/a
Open rehearsals	3	5	67%	4 -20%

NOTE: Data entered prior to 2021 combines information about physical and digital programs. It has been included in the physical program lines.



**Program Activity Trend Report** 

Program Revenue Details					
5 1 0	EV 2010	EV 2040	% Change	E)/ 2020	% Change
Earned revenue - Program	FY 2018	FY 2019	% Change	FY 2020	% Change
Subscriptions	\$0	\$0	n/a		n/a
Membership fees - individuals	\$0	\$0	n/a		n/a
Membership fees - organizations	\$0	\$0	n/a		n/a
Ticket sales & admissions	\$22,916	\$20,388	-11%	\$5,879	-71%
Education revenue	\$104,486	\$136,414	31%	\$99,878	-27%
Publication sales	\$0	\$0	n/a		n/a
Gallery sales	\$0	\$0	n/a		n/a
Contracted services & touring fees	\$0	\$0	n/a		n/a
Royalty & reproduction revenue	\$0	\$0	n/a		n/a
Earned - program revenue not listed above	\$0	\$0	n/a		n/a
Total earned revenue - Program	\$127,402	\$156,802	23%	\$105,757	-33%

#### **Pricing Activity** FY 2018 FY 2019 FY 2020 High Low High Low High Low Tickets/admissions \$35 \$55 \$15 \$45 \$5 \$20 \$0 \$0 \$0 \$0 Subscription package Individual membership pacakge \$0 \$0 \$0 \$0 Organizational membership package \$0 \$0 \$0 \$0 Subscription ticket/admissions \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 Individual membership ticket/admissions Organizational membership ticket/admissions \$0 \$0 \$0 \$0